## Curriculum

## Master of Business Administration (MBA)

Period of study : 2 years (4 Semesters) Medium : English

**Eligibility** : i) The candidate should have passed the Bachelors degree of GITAM University or any University except BFA & BOL recognized by GITAM University as equivalent thereto. A candidate with professional qualification such as BE/B.Tech./B.Pharm/ Medicine/Law/CA/ICWA/ACS/AMIE/AIETE,



etc., is also eligible. ii) The candidate should have appeared for GAT examination conducted by GITAM University and obtained a rank. iii) Admissions to the programme shall be made on the basis of the rank obtained in GAT subject to the fulfillment of the other eligibility criteria.

Code No.	Paper	Credits
Semester I		
MPDBA 101	Management Theory and Practice	06
MPDBA 102	Managerial Economics	06
MPDBA 103	Business Communication	04
MPDBA 104	Indian Business Environment	06
MPDBA 105	Business Ethics & Corporate	
	Social Responsibility	06
	Total	28
Semester II		
MPDBA 201	Financial Management	06
MPDBA 202	Operations Management	06
MPDBA 203	Human Resource Management	06
MPDBA 204	Marketing Management	06
MPDBA 205	Business Law	06
	Total	30
Semester III		
MPDBA 301	Strategic Management	06
MPDBA 302	Entrepreneurship & Small Industry	06
3 Courses	From the chosen Elective	16
	Total	28

## **Course Structure**

06
16
10
6
38
124

## Note :

- After successful completion of first and second semesters, a candidate will be awarded P.G. Diploma in Management. (PGDM).
- After successful completion of all four semesters, a candidate will be awarded MBA.

	Electives @ Semester III	(Credits)
A. Financial Ma	nagement	
MPDFM 303	Security Analysis and Portfolio	
MPDFM 304	Management Financial Institutes and Markets	06 06
MPDFM 305	Financial Services	04
B. Marketing Ma	anagement	
MPDMM 306	Consumer Behaviour	06
MPDMM 307	Advertising Management	06
MPDMM 308	Retail Marketing	04
C. Systems Mai	nagement	
MPDSM 309	System Analysis & Design	06
MPDSM 310 MPDSM 311	E-commerce Decision Support Systems	06 04
D. Hospital Mar		04
MPDHM 312	Planning, Organization and Management of Hospital Services	04
MPDHM 313	Total Quality Management and	0.
	Accreditation of Hospitals	06
MPDHM 314	Hospital Management Information	06
	Systems	00
E. Operations M	lanagement	
MPDOM 315	Operations Research	06
MPDOM 316	Materials Management	06
MPDOM 317	Maintenance Management	04

	Electives @ Semester IV	(Credits)
A. Financial Ma	inagement	
MPDFM 403 MPDFM 404 MPDFM 405	Management Control Systems International Financial Management Financial Derivatives	06 06 04
B. Marketing M	anagement	
MPDMM 406 MPDMM 407 MPDMM 408	Rural Marketing Sales Management Marketing Services	06 06 04
C. Systems Ma	nagement	
MPDSM 409 MPDSM 410 MPDSM 411	Enterprise Resource Planning Business Analytics Business Process Reengineering	06 06 04
D. Hospital Mar	nagement	
MPDHM 412 MPDHM 413	Patient Care Management Legal framework of	06
MPDHM 414	Hospital Management Marketing of Health Care Services	06 04
E. Operations N	<i>A</i> anagement	
MPDOM 415	Project Management	06

MPDOM 415	Project Management	06
MPDOM 416	Logistics and Supply Chain Management	06
MPDOM 417	Total Quality Management	04