FOR IMMEDIATE RELEASE

Notice Regarding Presentation Materials for "Toshiba IR Day"

TOKYO—Toshiba Corporation (TOKYO: 6502) hereby releases the presentation materials for today's sessions of "Toshiba IR Day," the explanation of Toshiba's business strategies scheduled for today and tomorrow afternoon.

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Toshiba Group IR Day 2022

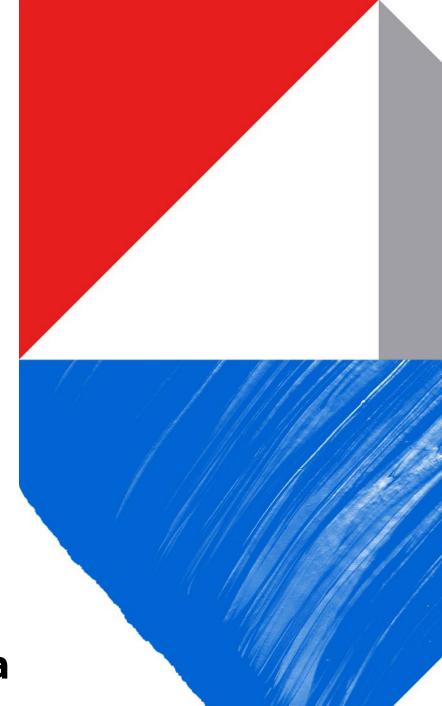
Business Strategy of Toshiba Group

February 7, 2022 Toshiba Corporation

President and CEO

Satoshi Tsunakawa

CFO Masayoshi Hirata



Forward-looking Statements and Other Cautionary

- This document has been prepared solely for the purposes of providing information regarding the strategic reorganization described herein ("Reorganization") and does not constitute an offer to sell or a solicitation of an offer to buy any security of Toshiba Corporation ("Toshiba"), its subsidiaries or any other company in Japan, the United States or any other jurisdiction.
- This document has been translated from the Japanese-language original document for reference purposes only. In the event of any conflict or discrepancy between this document and the Japanese-language original, the Japanese-language original shall prevail in all respects.
- This document contains forward-looking statements and prospects concerning the future plans, strategies, and performance of Toshiba group.
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- Since Toshiba group promotes business in various market environments in many countries and regions, its activities are subject to a number of risks and uncertainties which include, but are not limited to, those related to economic conditions, worldwide competition in the electronics business, customer demand, foreign currency exchange rates, tax and other regulations, geopolitical risk, and natural disasters. Toshiba therefore cautions readers that actual results may differ from those expressed or implied by any forward-looking statements. Please refer to the annual securities report (yuukashoken houkokusho) and the quarterly securities report (shihanki houkokusho) (both issued in Japanese only) for detailed information on Toshiba group's business risks.
- Unless otherwise noted, all figures are 12-month totals on a consolidated basis.
- Results in segments have been reclassified to reflect the current organizational structure, unless stated otherwise.
- Since Toshiba is not involved in the management of Kioxia Holdings Corporation (formerly Toshiba Memory Holdings; hereinafter "Kioxia") and is not provided with any forecasted business results for Kioxia, Toshiba group's forward-looking statements concerning financial conditions, results of operations, and cash flows do not include the impact of Kioxia.
- The execution of the Spin-off described in this document is subject to approval at Toshiba's general shareholders' meeting and the fulfillment of all review requirements of the relevant regulatory authorities.
- Depending on the applicable laws and regulations (including securities listing regulations and U.S. laws and regulations), developments in the application, revision and enforcement of various regulatory regimes including tax regulations, interpretations by the relevant authorities, further considerations in the future and other factors, the implementation of the Reorganization may take longer than expected and there may be changes in the structure of the reorganization.

Today's Agenda

- **01** Spin-off Objectives and Overview
- **02** Spin-off Project Team and Timeline
- **03** Business Portfolio Evaluation
- 04 Post-Spin-Off Financials
- **05** Important Matters on Toshiba/Infrastructure Service Co.
- 06 Actions on Strategic Review Committee Recommendations
 Appendix



01

Spin-off Objectives and Overview

Issues Related to Past Toshiba



Conglomerate discount attributable to business complexity and slowness in decision-making process

Conglomerate	 Co-existence of two businesses with different business models of infrastructure service
Discount	and device Increase in complexity due to the existence of businesses which do not create synergies
Uniformed Capital Allocation	 Uniformed capital allocation which does not incorporate optimal financial profiles and risks related to two distinct businesses
Slowness in Decision-making Process	 Slowness in decision-making process, led by management from different business backgrounds
Limited Choices	 Shareholders who are interested only in individual businesses have no option but invest
for Shareholders	in Toshiba stock as a whole

Spin-off Purpose and Objectives

Eliminate conglomerate discount and achieve sustained, profitable growth and enhance corporate value by the Spin-off

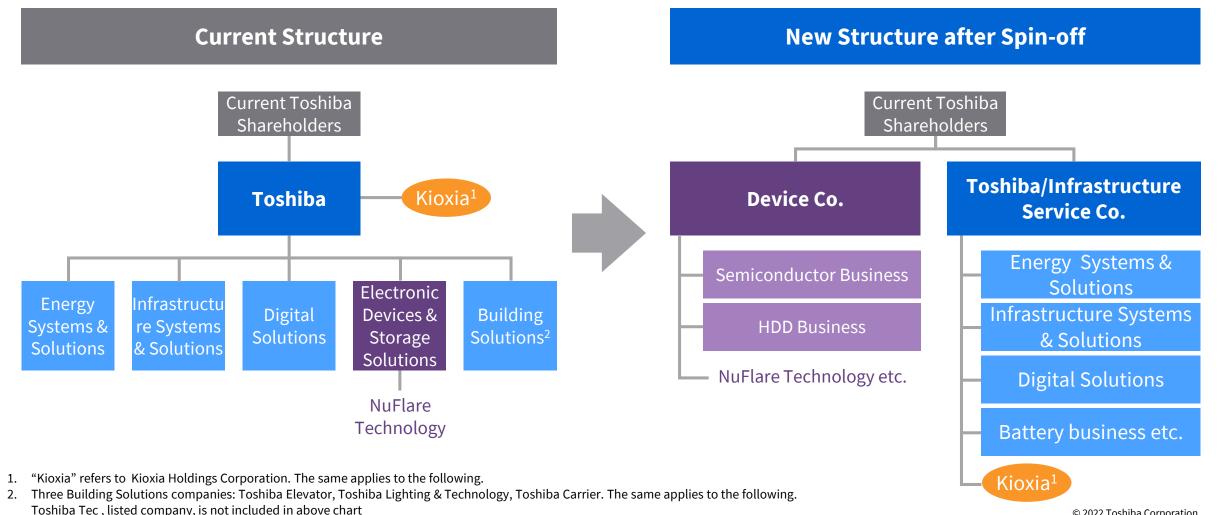
Unlock Value	 Elimination of conglomerate discount Formulate clear growth strategy optimized for the unique characteristics of each business, including business cycle, market conditions, and capex needs Identification of core/non-core businesses and externalization plan of non-core businesses
Efficient Capital Allocation Suited to Business	 Focused investment allocation based on medium-to-long-term growth strategy (R&D, CAPEX, M&A, shareholder returns) Establish robust financial model, and capital structure tailored to operational risks of specific business
Focused & Agile Management	 Establish a management structure equipped with expertise in each business Consider focused operational and R&D structure to better deal with changing business environment Pursue strategic alliances with partners with interest in specific business domain
Enhance Choices for Shareholders	 Providing compelling investment opportunities that meet different preferences of shareholders with various goals relating to timing of returns and risk appetite

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Spin-off Plan Refinement (from 3-way split to 2-way split)



Spin-off Electronic Devices & Storage Solutions business, and split into 2 independent entities. **Existing Toshiba hold Infrastructure Service business, and other assets** that are not relevant to the operations of the Device Co.



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Rationale for Refinement from 3-way Split to 2-way Split



Through continued review of the strategic reorganization plan, determined that the 2-way split was the optimal plan

Elimination of uncertainty around Toshiba's listing

Ensuring the feasibility of creating disciplined governance structure by reducing to two managements

Significant reduction of separation cost

Reduction of workload related to listing review

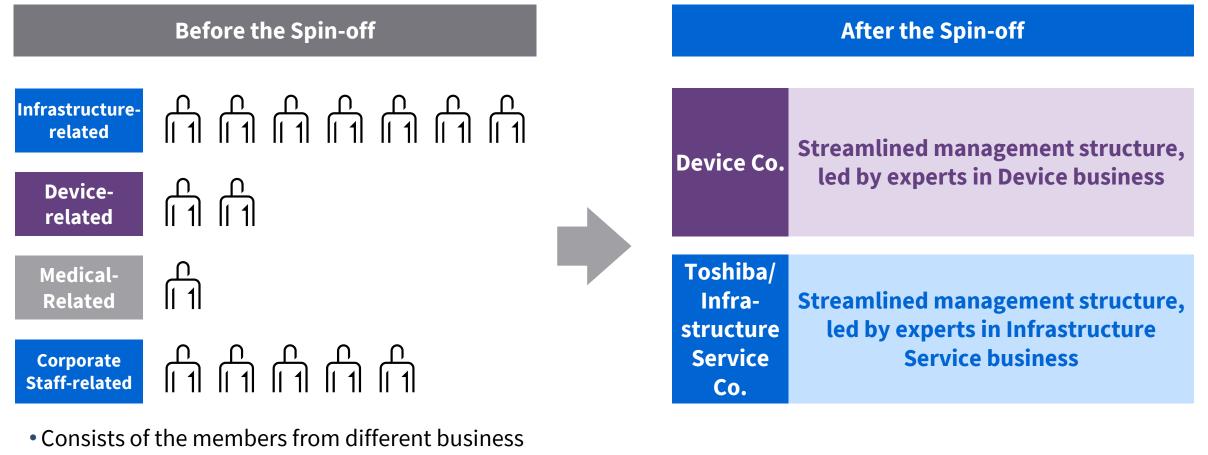
Securing financial soundness

Easier to pursue strategic alliances with potential partners

In order to keep the policy on Kioxia shares as aimed in the 3-way split with the 2-way split, we plan to put forward the shareholder resolution outlining the policy for Kioxia shares at the upcoming EGM

Management Structure Change – Background of Executive Board TOSHIBA

Agile and precise decision-making driven by specialized management



backgrounds

• Lack of expertise across the various businesses can hinder effective and timely decision-making

Advantages of Spin-off to Stakeholders



Delivers compelling benefits to all stakeholders

Shareholders/Investors

Addresses conglomerate discount Facilitates more targeted investment

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Increases efficiency in the supply chain

Customers

Delivers more customized services to address emerging needs

Community

Allows for more focused solutions to solve social issues

Employees

Cultivates greater technical specialization and expertise Creates greater career advancement opportunities

Effect of the Spin-off on Business Plan

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Offset the cost impact of Spin-off and improve corporate value

One-Time Cost

Transaction Costs for the Spin-off

Cost relating to the split of functions, and tax-related costs associated with the reorganization

20B yen (in approx. 2 years)

Running Cost

Operating Costs Increase

Increase in operating costs due to the separation¹ + public company-related costs²

13B yen/year

Cost Savings

Targeted Reduction of Operating Costs

Optimization of corporate functions, and cutting outsourcing costs

30B yen/year

1. 11B yen/year, assuming increase in license fee due to separation of IT

2. 2B yen/year, assuming increase in operating cost for corporate functions such as accounting, finance, internal control, investor relations.

Two Standalone Companies with Distinct Visions



Each company will aim to maximize corporate value based on the following corporate visions

Toshiba/Infrastructure Service Co.



Contribute to resolving social and industrial challenges through utilizing digital technology in the energy/social infrastructure domain, and adapting to carbon neutrality/infrastructure resilience/digital economy



Contribute to achieving to build a sustainable society by focusing on semiconductors, storage devices, and cuttingedge semiconductor manufacturing devices, crucial for greening/digitalization in a data society with evolving of social and information infrastructure

Overview of Each Business after Spin-off



Employees and offices to be allocated between the two companies

As of Sep. 2021

		Toshiba/ Infrastructure Service Co. ¹	Device Co.
Employees (approx.)	Domestic	41,000	11,000
	Overseas	9,000	15,000
Subsidiaries	Domestic	68	14
	Overseas	78	18

1. Consolidated figure. Toshiba Tec, Toshiba Lighting & Technology, Toshiba Elevator, Toshiba Carrier and their subsidiaries are not included.



Spin-off Project Team and Timeline

Dedicated Project Team to Execute the Separation

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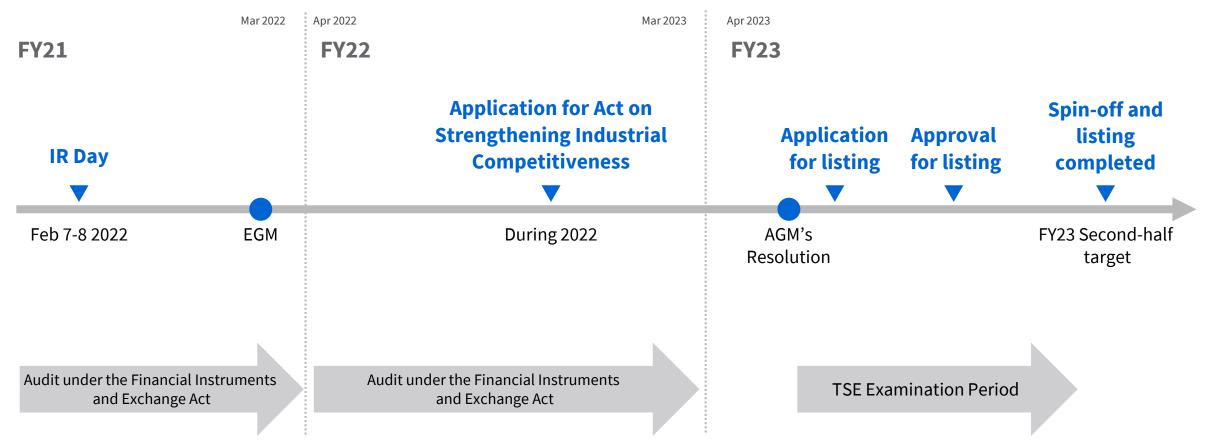
Establish execution structure composed of executives and PMO teams



Overall Timeline



Target completion of the Spin-off and listing in second half of FY23 (subject to regulatory reviews)



Timing of audits under the Financial Instruments and Exchange Act will be discussed with independent auditors in the future.

Conditions for Completing the Spin-off



The following conditions need to be satisfied to complete the Spin-off, requiring close coordination with regulatory authorities and experts

	Condition	Approx. Timing
1.	Obtain approval of the business restructuring plan pursuant to the Act on Strengthening Industrial Competitiveness	in FY22
2.	Obtain shareholders approval for stock distribution	June 2023
3.	Establish an adequate internal control system and obtain listing approval from the Stock Exchange at Device Co.	From 2022 until 1H of FY23
4.	Procure sufficient equity and operating capital for business operations at Device Co. and Toshiba/Infrastructure Service Co. (in order to meet conditions for smooth transactions with financial institutions, including obtaining investment-grade issuer credit rating)	From 2022 until completion of Spin-off
5.	Satisfy requirements for a tax-qualified Spin-off	From 2022 until completion of Spin-off

Post-Spin-off Structure of Management and Board



Plan to establish a brand new structure with appropriate management for each company while committed to implement Spin-off plan

Basic Policy

- Elect directors and appoint executives who have deep industry expertise and clear vision for growth
- Build a brand new structure which includes external candidates

Next Steps

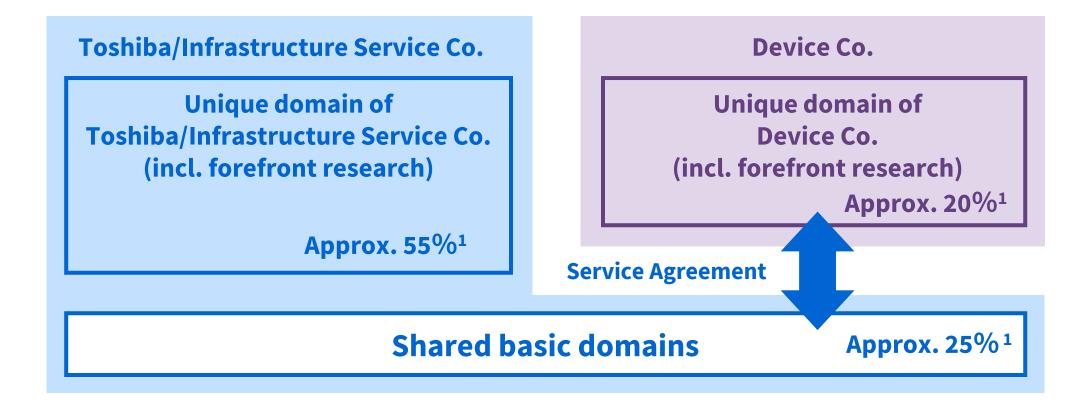
- Proceed with candidate selection process as a course of implementation of the Spin-off, with an aim of building a new management structure
- Board and management teams to be announced in due course

Corporate Structure

• Device Co. will adopt "Company with Three Committees" corporate governance system as same as Toshiba/Infrastructure Service Co.

Initiatives for Research and Development

- 1. Current R&D organization will be divided between Toshiba/Infrastructure Service Co. and Device Co. respectively according to unique domains including basic research
- 2. Shared basic domains will belong to Toshiba/Infrastructure Service Co., and maintain relationship of co-creation with Device Co. through service agreement



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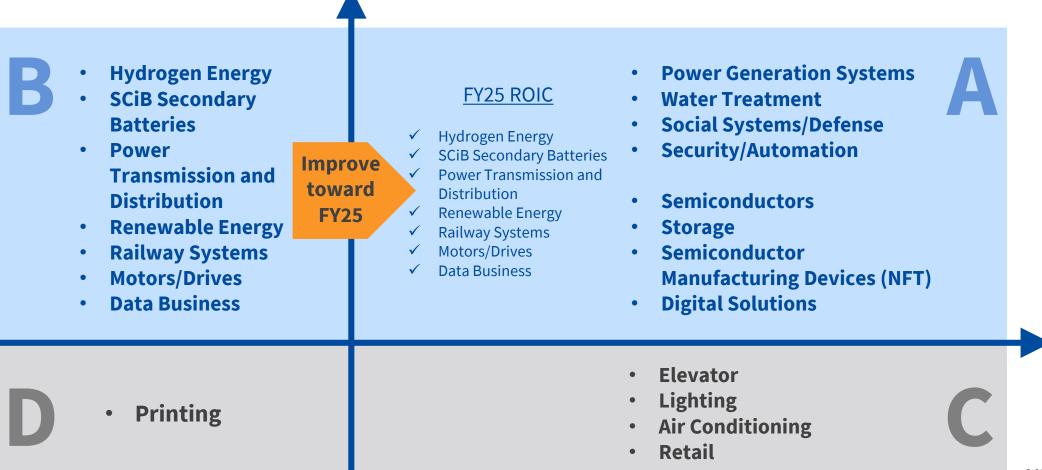


Business Portfolio Evaluation

Positioning of Each Business

Focus management resources in areas with high ROIC and relevance with the focus area

Relationship with Focus Areas



ROIC

(FY21)

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Non-core Businesses

	Relationship with Focus Areas	ROIC (FY21)	Direction	Aim
Air Conditioning	Weak	High	Externalization	• Growth in overseas markets
Elevator	Weak	High	Externalization	 Growth in overseas markets
Lighting	Weak	High	Externalization	 Expansion of growing domain
Toshiba Tec	Weak	Retail: High Printing: Low	Work with Toshiba Tec	 Facilitate Toshiba Tec's own mid to long term business plan © 2022 Toshiba Corporation 22

Strategy for Non-core Businesses

Decided to crystalize value of Building Solutions businesses through reorganization with partners and external capital injection to realize their growth potentials. Business collaboration with Toshiba/Infrastructure Service Co. will remain

Air Conditioning	 Sales have grown mainly overseas by leveraging its heat pump technology and VRF with high energy conservation capabilities, in coordinated efforts with its JV partner Carrier We believe that reorganization with Carrier, a close partner with global sales channels, is the optimal strategy amid an expected increase in global demand going forward
Elevator	 Solid client base mainly in Japan, based on its strong long-term reputation for high safety and product quality We reached the decision that reorganization involving an external party is a viable alternative to strengthen design and manufacturing capabilities aimed at capturing growth opportunities in the domestic renewal market, to adapt to digitalization of maintenance work and BIM¹ technological innovation, and to establish a global production footprint
Lighting	 Profitability has increased in recent years due to structural reforms including the consolidation of production centers and improvements in basic earning power We are accelerating the shift of technology and sales resources to the UV/Solutions Business, where future growth is expected. We reached the decision that reorganization involving an external party is a viable alternative to further strengthen the earning power of the business
Toshiba Tec	• We will work with Toshiba Tec in the short term to the extent practical to facilitate Toshiba Tec's own mid to long term business plan

Reorganization Schedule

Retained external advisors to determine path to achieve maximum value in the most efficient time frame, considering unique circumstances at each company such as shareholder agreements with business partners

Air Conditioning	 Entered into the share purchase agreement with Carrier today Expect closing by the end of September 2022
Elevator	 Commence sell process as soon as possible Aim to reach definitive agreement during FY22
Lighting	 Commence sell process during this year Aim to reach definitive agreement during FY22
Toshiba Tec	 Will work with Toshiba Tec in the short term to the extent practical to facilitate Toshiba Tec's own mid to long term business plan



Post-Spin-Off Financials

Shareholder Return

Shareholder Return Policy

- We will assess appropriate capital level on a regular basis, and return excess capital to shareholders including share repurchase* additional to ordinary dividend
- Expected shareholder return amount is **300B yen** in the next 2 years (including proceeds from externalization of non-core businesses), on a condition of smooth execution of the business plan
- Through the refinement of the Spin-off plan, we revised our initial assumption of 100B yen that was announced last November
- We have executed additional large-scale shareholder return in the past as well

November 7, 2019 Completed share repurchase of **700B yen**

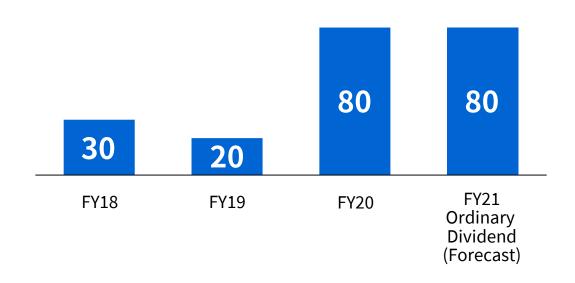
June 30, 2021 (basis date) Paid special dividend of **100 yen per share, totaling 49.9B yen**

September 9, 2021 Completed share repurchase of **100B yen**

Ordinary Dividend

• Increasing dividend payout in a stable and continuous way through our basic policy of targeting an average consolidated dividend payout ratio of at least 30%

Dividends per Share (in yen)



Key Financials of Two Companies and Capital Policy

Key Financials

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(Unit: 100 million yen)

Capital Policy

Post-separation Pre-separation Toshiba/ Toshiba/Infra-(Core business • March/FY23) Infrastructure **Device Co.** structure Service Co. (excluding Kioxia) Service Co. **Consolidated P/L²** 23.100 15.400 8.600 15.400 Revenue EBITDA 2.100 1.220 1,220 880 9.1 % 7.9 % 7.9 % 10.2 % Margin **Consolidated B/S** 29,500 22,600 19,400 6,900 Total Assets 9,900 **Common Equity** 7,400 4,200 2.500 (3) Equity Ratio 33.6 % 32.7 % 21.6 % 36.2 % ▲600 Net Debt 1,900 2,500 2,500 (4) **A**0.7 x 0.9 x 2.0 x 2.0 x Net D/EBITDA 0.2 x 0.3 x 0.6 x ▲0.2 x Net D/E Non-consolidated B/S Net Asset Distributable Amount 3,900 2.100

1. Preliminary assumption which requires further/detailed discussions with credit rating agencies/lenders.

2. For the purpose of showing the consolidated B/S metrics, the P/L of non-core business is excluded for one year regardless of the timing of externalization

Toshiba/Infrastructure Service Co.

- Aim for investment grade rating¹
- With a target of Net D/EBITDA=**1.5x**, capital allocation, further growth investment and shareholder return will be made by utilizing appropriate use of leverage
- Maintain dividend payout ratio of **30%** or above
- As of FY3/2023 post-separation:
 - Equity Ratio= Approx. **33%(22% excl. Kioxia) 1**
 - Net D/EBITDA=**2.0x** (2) Assume to improve to the level of 1.5x in FY3/2025

DeviceCo.

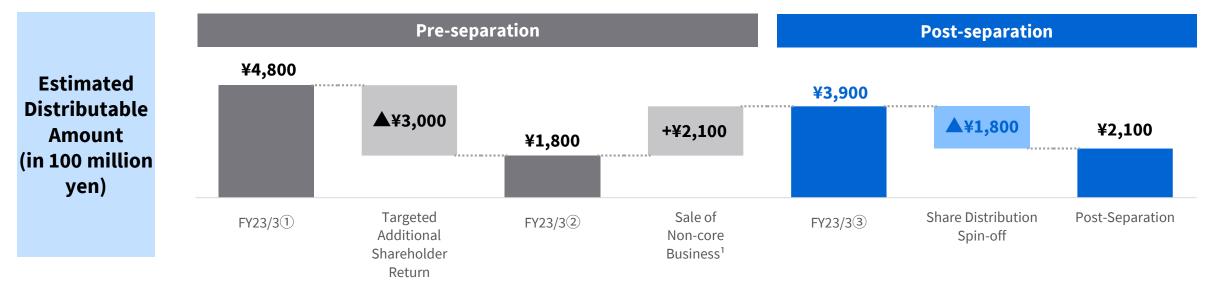
- Aim for investment grade rating¹
- Maintain net cash position and prioritize growth investment. Excess FCF to be returned to shareholders through flexible share repurchase
- Maintain dividend payout ratio of **30%** or above
- As of FY3/2023 post-separation:
 - Equity Ratio= Approx. **36%** (3)
 - Maintain net cash position (4)

Overview of the Distributable Amount



Need to comply with distributable amount restrictions regulated by corporate law in addition to maintaining consolidated financial soundness. Spin-off itself needs distribution to the shareholders

- Shareholder returns provided through dividends and share repurchases cannot exceed the distributable amount as of the effective date
- Distributable amount is based on capital surplus from non-consolidated B/S
 - <u><Additions> Other capital surplus, other earnings surplus</u>
 - <Not added> Paid-in capital, capital reserves, earnings reserves, treasury shares, other (valuation and translation adjustments, book value of stock acquisition rights, etc.)
- Possible to reclassify paid-in capital or reserves as surplus, but a shareholders' resolution and creditor objection procedures are required



1. The number is based on the current estimate of the sale proceeds and is subject to change.

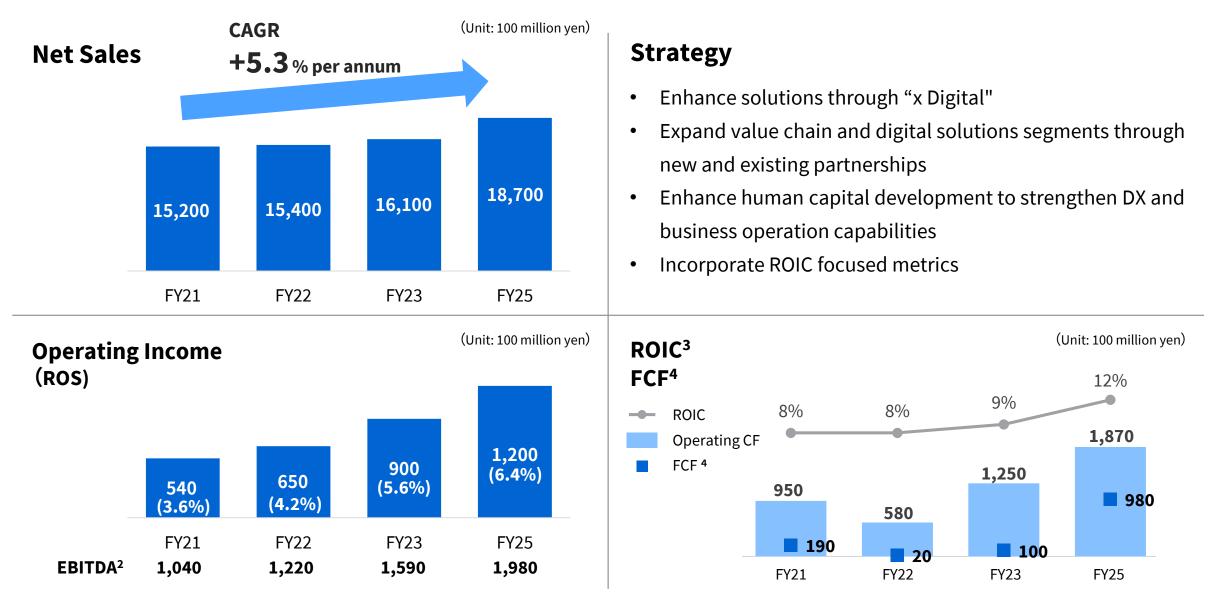
Regulations

relating to

Distributable

Amount

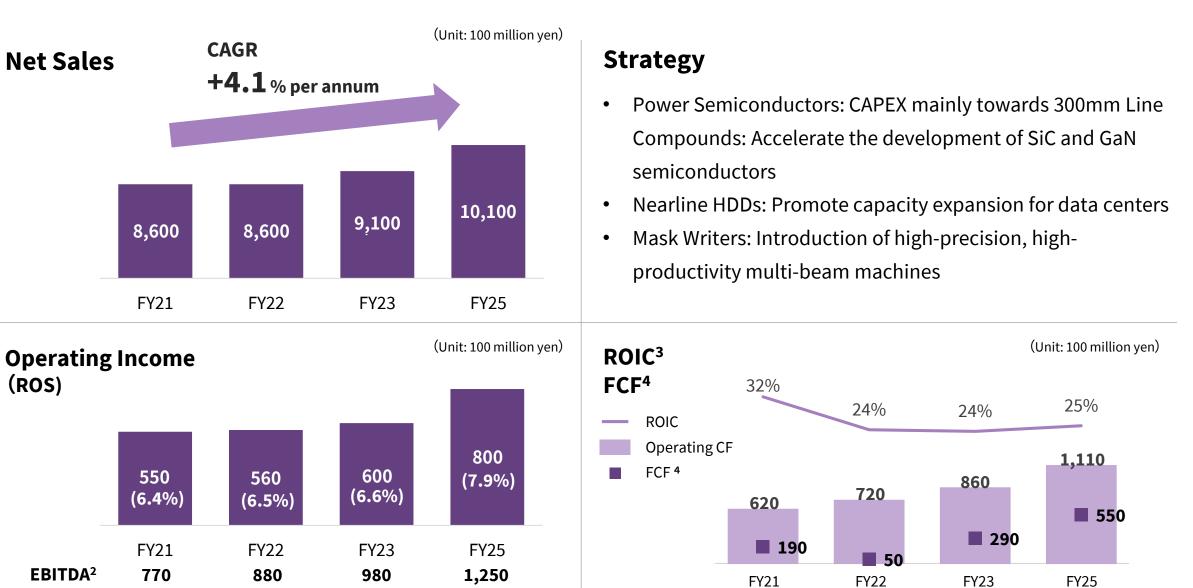
Toshiba/Infrastructure Service Co. – Business Plan¹



1. Figures are initial Proforma based on the assumptions of separating corporate functions, and will be revised during detailed review process. 2. EBITDA = Operating Income+Depreciation 3. ROIC = (Net income-Non-controlling interest-Interest expense × (1-tax rate))/(Net interest-bearing debt+Net assets) 4. Free Cash Flow

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Device Co. – Business Plan¹



1. Figures are initial Proforma based on the assumptions of separating corporate functions, and will be revised during detailed review process. 2. EBITDA = Operating Income+Depreciation 3. ROIC = (Net income-Non-controlling interest-Interest expense × (1-tax rate))/(Net interest-bearing debt+Net assets) 4. Free Cash Flow

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Capital Resources Allocation – Comparison of Actual and Projection **TOSHIBA**

(unit: 100 million yen)		FY16-20 Cumulative (Actual)	FY21-25 Cumulative (Projection)	Difference
	Сарех	2,600	4,000	+1,400
Toshiba/	R&D	3,400	3,900	+500
Infrastructure Service Co.	Investment and lending	310	1,240	+930
	Total	6,310	9,140	+2,830
	Сарех	1,500	2,900	+1,400
Device Co.	R&D	3,000	3,100	+100
	Total	4,500	6,000	+1,500

Toshiba Group – Revision of Consolidated Performance Forecast for FY21 **TOSHIBA**

	Revised Forecast	Previous Forecast	Difference	Key Factors
Net Sales	3.34 T yen	3.35 T yen	-10 B yen	 Shortage of semiconductors Impact of COVID-19, and others
Operating Income (ROS%)	155 B yen (4.6%)	170 B yen (5.1%)	-15 B yen (-0.5%)	 In addition to above, surge in prices of raw materials, etc
Non-Operating Income/Loss	50 B yen	10 B yen	+40 B yen	 Equity income/loss of Kioxia, and others
* Profit before Tax	205 B yen	180 B yen	+25 B yen	
* Net Income	150 B yen	130 B yen	+20 B yen	

* For equity gain/loss of Kioxia in FY21, it is for reference, which only actual performances from Q1-Q3 are included, and the future forecast is not included.



Important matters on Toshiba/Infrastructure Service Co.

Toshiba's Rights Related to Kioxia and its Monetization

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Formally requested Kioxia to conduct an IPO as early as possible

Shareholder Rights and Management Participation

- Voting rights attached to Kioxia shares owned by Toshiba: 40.6%¹
- Toshiba does not have any rights relating to Kioxia's operations above and beyond those as a shareholder under the Companies Act. There are also no agreements related to management participation including Toshiba veto rights or rights to appoint directors to Kioxia's board

Consideration on Monetization

- Negotiated sale
 - Consent from other shareholders is required
 - Antitrust and foreign capital-related restrictions also apply
- Liens
 - A first lien has already been established on Toshiba's Kioxia shares

Toshiba has complete discretion over only 35.32% of voting rights, as voting rights relating to a 5.28% stake owned by Toshiba have been assigned to Innovation Network Corporation of Japan (INCJ). Voting rights were assigned to INCJ, a neutral organization which supports the strengthening of industrial competitiveness, to support Kioxia's operations as an independent entity under a new management structure, providing operational independence while providing Toshiba with dividends and other economic benefits.

Efforts Towards Monetization and Return of Kioxia Shares

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Toshiba/Infrastructure Service Co. plans to consider various ways to monetize Kioxia shares in accordance with the shareholder returns policy announced in November 2021. Net sale proceeds will be returned to Toshiba/Infrastructure Service Co. shareholders of record pursuant to applicable laws

Utilization of loss carryforwards

- The loss carryforward of Toshiba/Infrastructure Service Co. is approx. 300B yen¹ left as of March, 2021. Most of them will remain effective until March, 2029 or March, 2030 after the 10 years exemption period.
- Under tax laws, 50% of taxable income including profit from divestiture can be accounted for as loss carryforwards, creating tax benefit²

Confirming the shareholders' opinion

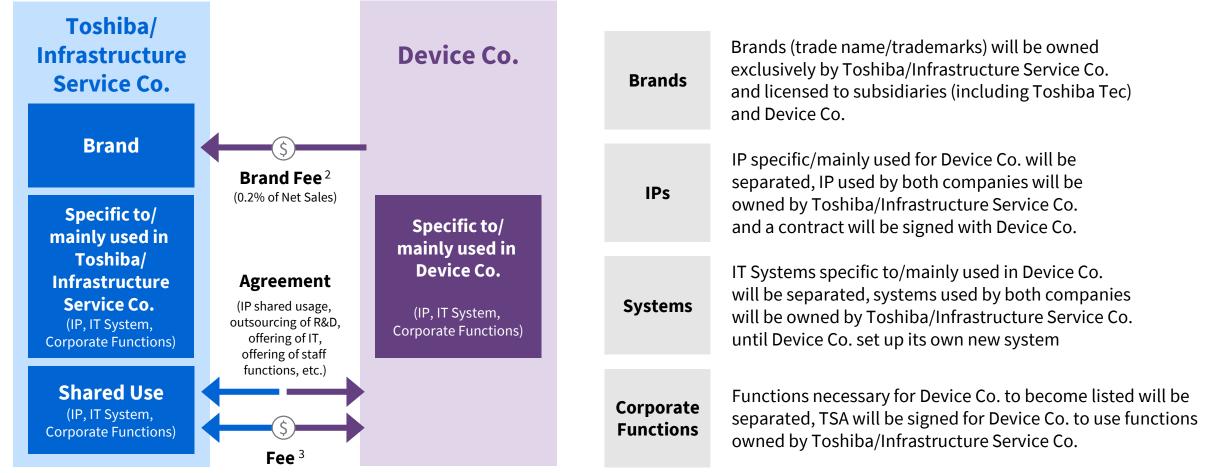
• We plan to put forward a shareholder resolution outlining the policy for Kioxia shares at the upcoming EGM.

- Various options are being considered to achieve rapid monetization, including an IPO and negotiated sales to third parties
- In the event a new stock listing is achieved, existing bank liens will be dissolved and all the substantive³ sale proceeds at the time of sales will belong to Toshiba
- All substantive proceeds will be returned to Toshiba/Infrastructure Service Co. shareholders of record pursuant to applicable laws
- 1. Based on consolidated taxation group. (Based on taxable income. Tax merit is calculated as 50% of taxable income multiplied by tax rate)
- 2. Applied to the entire taxable income, including externalization of non-core businesses which will consume the balance.
- 3. After tax basis, and after excluding transaction fees, etc. basis

Items Relating to Key Contracts



TSAs¹ will be in place and some major assets will be separated, to maintain business operations



1. TSA: Transition Service Agreement

2. Brand fee rate between Toshiba/Infrastructure Service Co. and Device Co., is a preliminary estimate based on initial assessment and may change in the process of reviewing details

3. Assuming 4 to 5B yen per annum, may change while considering separation of each function



Actions on SRC Recommendations

Actions Taken in Response to SRC's 7 Recommendations

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Focused efforts in response to recommendations proposed by SRC in November

	7 Recommendations	Responses	references)
1	Form Spin-off plan execution team (including external experts)	Established execution and PMO teams (also retained external advisors)	P.15
2	Monetizing Kioxia shares and returning proceeds to shareholders, review of shareholding in Toshiba Tec	Aiming to maximize monetization and shareholder returns from Kioxia shares, in accordance with regulations, etc. We will work with Toshiba Tec in the short term to the extent practical to facilitate Toshiba Tec's own mid to long term business plan	P.35 P.21-24
3	Increase leverage and execute share repurchase	Planning to return capital exceeding the appropriate level based on regular assessment and formulate capital and financial policy based on the appropri capital structure after the separation	ate P.26-28
4	Establish appropriate management team at each company	Plan to establish a brand-new management structure with appropriate management for each company	P.18
5	Seek opportunities to partner with potential candidates	Continuing to consider as one of the alternatives	
6	Portfolio review (including sale of businesses) and cost reduction	Identified non-core businesses and will externalize in a timely manner Offset transaction costs for the Spin-off by cost reductions	P.21-24 P.11
7	Strengthen ESG and act on recommendations of the governance reinforcement committee	Measures to prevent recurrence have been formulated based on the report of the committee Pursue carbon neutrality by 2050	Published on Dec. 16, 2021 P.18



Appendix

Distributable Amount (as of March 2021)

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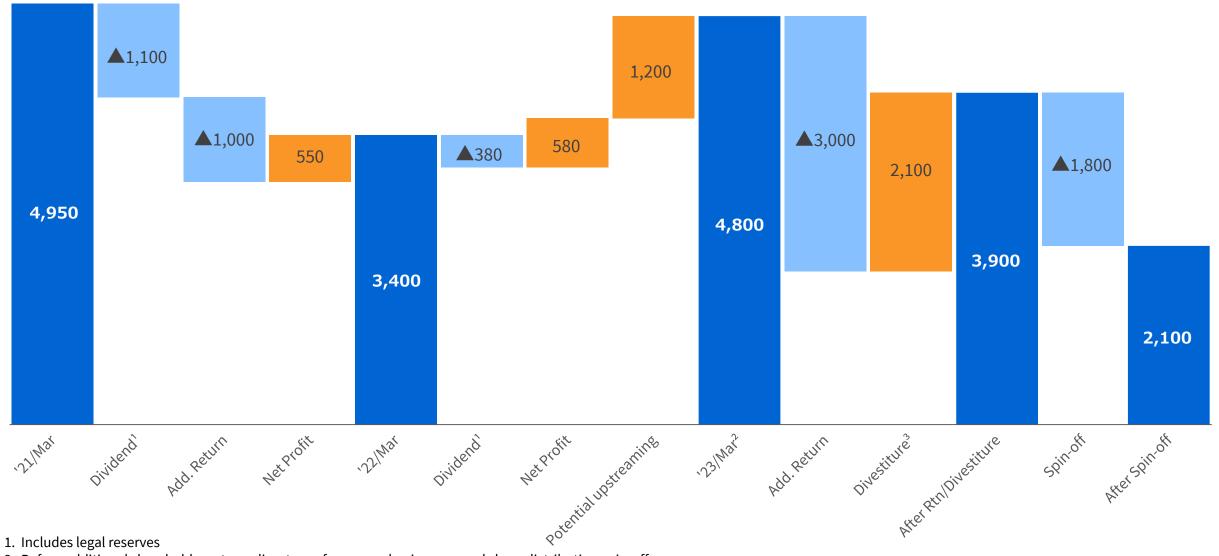
(Unit : 100 million yen)

			Со	onsolidated	Non-consolic	dated	Difference
	Common Stock			2,006		2,006	0
Distributable Amount	Additional paid in cap	ital		2		6	-4
Distributable Amount and	Legal reserve			246		31	215
Consolidated/	Retained earnings (A	.)		11,025		5,000	6,025
Non-consolidated Difference	Accumulated other co	omprehensi	ve loss	-1,583		66	-1,649
Difference	Treasury stock at cos	st (B)		-51		-50	-1
	Shareholders' Equity			11,645		7,059	4,586
	Distributable amount	: (A+B)				4,950	
	Retained Earnings in Subsidiaries	1,909	 Netted retained earnings of subsidiaries both in surplus and in deficit Dividends within the group of approx. 130B yen to be paid in the following fiscal year 				
Consolidated/ Non-consolidated Difference in Retained Earnings	Valuation Difference for Kioxia	2,665	 In consolidation accounting, the re-investment amount of 350.5B yen was recognized straightforwardly as investment in equity method affiliate In non-consolidated accounting, the re-investment was recognized as investment continued from establishment of Toshiba Memory Inc., resulted in the cancellation of gain on sale and the devaluation to 84.0B yen 				
	Other Consolidation Adjustments	1,451	Reversal entry of impairment losses on investment of subsidiaries between consolidated and non-consolidated accounting				tween
	Total (in 100million yen)	6,025				C	2022 Toshiba Corporation

Actual and Projected Distributable Amount (Non-consolidated)

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2. Before additional shareholder return, divesture of non-core businesses, and share distribution spin-off

3. Includes reversal of double-counted potential upstreaming (1,200)