

HP ALM QC on SaaS Solution



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HP ALM QC ON SAAS

Shared offering

The Shared HP QC offering is an on-demand (SaaS) multi-tenant solution for quality management. Built on HP Quality Center, the Shared HP QC offering enables project teams to start using the right toolset in a matter of hours rather than days or weeks. Based on the aspects of quality management that are essential to running projects, quality assurance teams can pick the modules they need for how long they need them, and scale up and down as the project evolves. Whether or not a license has been purchased, the offering is available on a subscription basis, thereby accommodating the timelines and budget of any project.

	Shared
Tenancy	Multi
Start within	24 hours
Minimum Term	1 month
Minimum number of users	1
Available contract terms	1 month to 5 years
#of Projects	Limited to # of users
Licensing model	Service-only, Bundle
Assigned Client Manager	x
Training, Mentoring	x
Customisations services	x

Dedicated offering

Built on the HP Application Lifecycle Management platform, the Dedicated HP ALM/QC single-tenant offering enables teams and organisations to start leveraging a complete application lifecycle management toolset in a matter of days rather than weeks or months. Application teams can choose HP ALM/QC modules based on key aspects of application lifecycle management, and customise or expand the platform to fit their practice. Whether or not a license has been purchased, the offering is available on a subscription basis, thereby fitting the timelines and budget of any organisation.

	Dedicated
Tenancy	Single
Start within	Max 10 days
Minimum Term	12months
Minimum number of users	10
Available contract terms	12 months to 5 years
#of Projects	Limited to # of users
Licensing model	Service-only, Bundle
Assigned Client Manager	x
Training, Mentoring	x
Customisations services	x

Advanced offering

Built on the HP Application Lifecycle Management platform, the ADVANCED HP ALM single-tenant offering enables global and dispersed teams to have access to a client account manager (CAM) whose primary responsibility is software adoption and service compliance with the customer's requirements. The customer also has access to a pool of HP ALM experts who provide value-added services as a follow-up to customers' requests. This includes (but is not restricted to) master project templates, customised reports, cross-project reporting, on-going training and mentoring, and delta training versus new functionalities. Such value-added services are bundled in the offering pricing.

	Advanced
Tenancy	Single
Start within	Max 10 days
Minimum Term	12 months
Minimum number of users	5
Available contract terms	12 months to 5 years
#of Projects	Unlimited
Licensing model	Service-only, Bundle

Assigned Client Manager	ü
Training, Mentoring	ü
Customisations Services	ü

Example Savings using QC on SaaS

QC Shared Example; Client requires short term usage of QC for 10 users for 6 months with 10 additional defects towards the end of the project

Full License Cost = £45,115

QC on SaaS = £6,135

TOTAL SAVINGS = £38,981

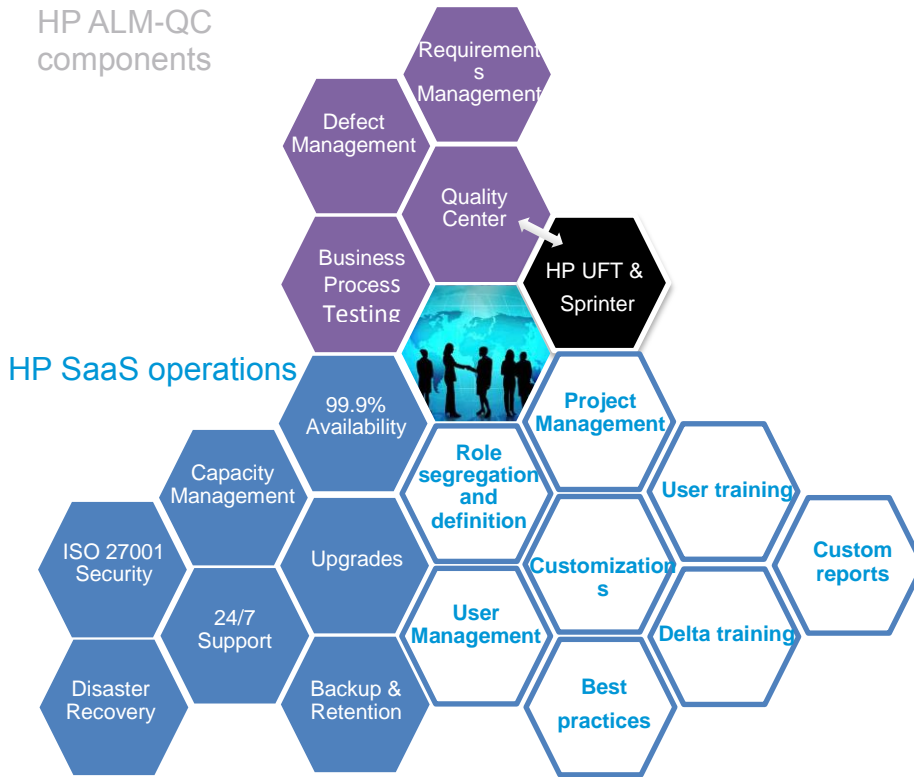
QC Dedicated Example; Client is looking to 'off-shore' development efforts with a UK based team of 10 and an offshore team of 10.

Full License Cost = £117,229

QC on SaaS = £30,220

TOTAL SAVINGS = £87,009

HP ALM QC on SaaS – Shared Offering

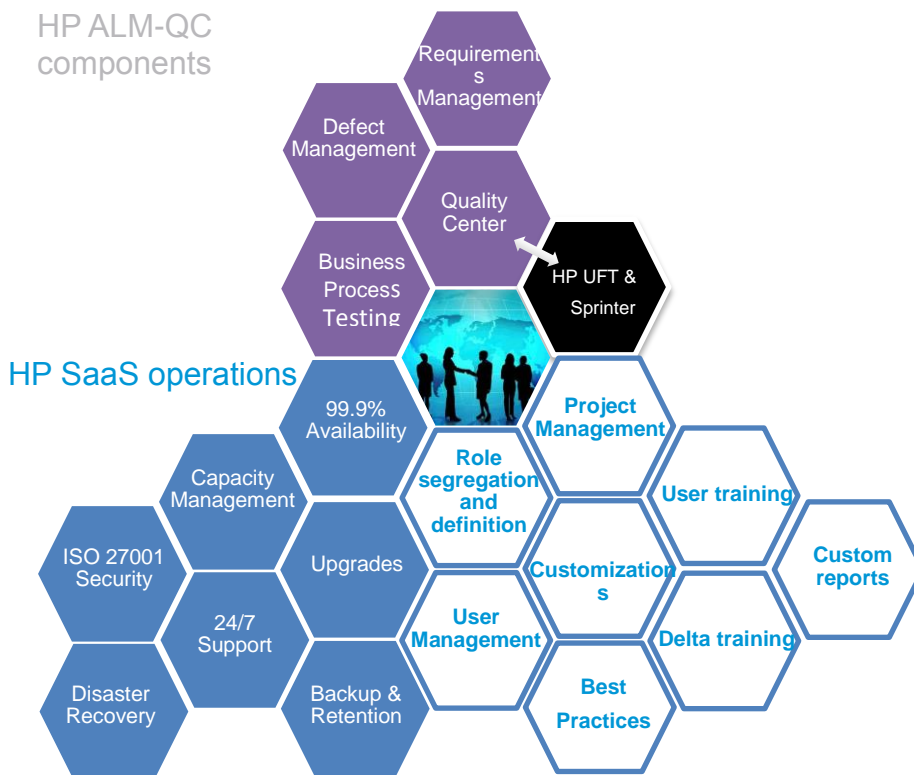


Description

- QC multi-tenant
- Service-Only and/or Bundle
- No geography restriction (license)
- Access within 1 day from PO
- From 1 month to multi-year
- From 1 user to hundreds
- # of projects = # of cc users
- Up to 3 project restores /year
- Alerts and notifications
- Scheduled maintenance

HP UFT licenses co-termed with QC SaaS
 # Migration services come at additional cost
 # Project Archiving come at additional cost

HP ALM QC on SaaS – Dedicated Offering



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