Tesco Terminology
Jargon Buster

Tesco Term	Explanation
Case Size	**Case Size** - A term to describe the number of products within a deliverable case or carton. A case size greater than 1 will reduce packaging and handling costs, aid in more efficient supply chain, store replenishment and help to improve service levels
TPNA	**Tesco Product Number Attribute** 9 digit code which groups all the TPNBs that sit underneath it together within Tesco's internal systems. A TPNA represents a broader type of product than a TPNB. e.g. Tesco branded 6 pack of yoghurts (all flavours)
TPNB	**Tesco Product Number Base** 9 digit code used by stores to order products All sales/financial reporting is completed at TPNB level All merchandising is completed at TPNB level Each TPNB has its own EAN e.g. Tesco brand 6 pack of yoghurts in strawberry 150g
TPNB Variant / Variant TPNB	**Tesco Product Number Base Variant** 12 digit codes beginning with the standard TPNB and then ending in 001, 002, 003 etc. Used when a small amendment is needed to an existing product e.g. small change in product weight or for price marking A range change is not required to launch a TPNB e.g. Tesco brand 6 pack of yoghurts in strawberry 160g
TPND	**Tesco Product Number Depot** 9 digit code used by Tesco depots to order cases of stock All costs and invoicing are completed at TPND level
OCC	**Outer Case Code** - Barcode that is on the delivery case of product which is received into the Tesco depot and sent through the supply chain network
EAN	**European Article Number** - More commonly called "the Barcode"; the EAN is scanned at the checkout and holds the products selling information. Each TPNB has its own EAN.
Ratio Pack	**Ratio Pack (Off Floor Display, Free Standing Display Unit , 1/4 pallet)** Used for in store promotions only, containing product that is otherwise not part of the standard range One off allocations sent to stores Individual cases ordered to replenish stands in stores Cost prices and therefore invoicing costs are calculated on **full cases** of product only Can have multiple products on a unit
MU	**Merchandisable Unit** Ranged all year round Loaded into the same subgroup as the linked product Stocks 1 product only Tesco systems re-order MU's based on sales Enables a smaller case size to be sent to smaller format stores Shares the same EAN regardless of case size
VPN	**Vendor Part Number** A numeric or alphanumeric code for a product provided by the Supplier. It is a unique code for a Supplier to identify their own products. For example, this could be a Supplier catalogue reference code. Each individual product must have a different and unique Vendor Part Number

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Approve	**Approve -** Process used to fully authorise an item that is in worksheet status.
ASN	**ASN -** Advanced Shipment Notification, created prior to depot delivery
Class	**Class -** 4th level of the Merchandise Hierarchy used by NBS. This was previously known as Product Group
Clearance / Markdown	**Clearance / Markdown -** A permanent reduction in the retail selling price of the stock
Connect	**Connect -** Tesco forecasting portal that shares forecasts with Suppliers
Contact Manager	**Contact Manager -** Central system that holds Supplier company's contact details to enable us to communicate effectively and quickly
CRST	**CRST -** Commercial Ranging Support Tool used by Product teams to range products for stores
De-activation	**De-activation -** The process of removing an item from the business when the product is no longer required
District	**District -** A level of the Organisational Hierarchy/Structure used by NBS
Division	**Division -** 1st / Highest level of the Merchandise Hierarchy used by NBS
Department	**Department -** 2nd level of the Merchandise Hierarchy used by NBS
EA	**EA -** An abbreviation for the term Each/Eaches
ELC or Expenses	**ELC or Expenses -** Estimated Landed Cost – the additional costs associated with this product i.e. freight, insurance, duty etc
EPOD	**EPOD -** Electronic Proof Of Delivery, created post delivery to depot
Format	**Format –** Used to describe the different types of Tesco store; e.g. Express, Metro, Superstore, Extra
GTIN	**GTIN -** Global Trade Item Number is also known as the Outer Case Code used by Depots and Distribution Centres
Item	**Item -** The NBS term for Product
Link	**Link -** System used to share product information with our suppliers regarding the performance of their products
LM	**LM -** Logistic Management system in which Tesco teams raise orders for products
NBS	**NBS -** New Buying System. This system is used to manage products and orders within Tesco
ORMS (or RMS)	**ORMS (or RMS) -** System for loading new lines, costs and invoices
ORPM (or RPM)	**ORPM (or RPM) -** System for loading promotions and price changes
Preferred Pack	**Preferred Pack -** Pack to be used as priority when more than one TPND exists on a TPNB
Promotion Types	**Promotion Types -** There are a number of promotion types that can be set up using the New Buying System: Simple Promotion Threshold Promotion Multi Buy Promotion
PLU	**PLU -** Product Look Up number – used for variable weighed items

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Region	**Region -** A level of the Organisational Hierarchy used by NBS
Section	**Section -** 3rd level of the Merchandise Hierarchy used by NBS
Simple Pack	**Simple Pack -** This is also known as the case size
Sub Class / Sub Group	**Sub Class / Sub Group -** 5th / lowest level of the Merchandise Hierarchy used by NBS
Unit Quantity	**Unit Quantity -** Linked to unit pricing. A legal requirement on how to sell a product (e.g £1 per Litre)
UOM	**UOM -** Unit Of Measure, measure of the product displayed on packaging
Worksheet Status	**Worksheet Status -** This will be the status of a task/action until it has been fully approved. Used in item set up, cost , retail and promotions
Zones	**Zones -** The new term for Area Pricing. Stores are grouped within zones.
Zone Groups	**Zone Groups -** A way of grouping zones together for different functions There are 2 Zone Groups; Pricing Zone Group Promotion Zone Group