

Some Statistical Tool Groupings

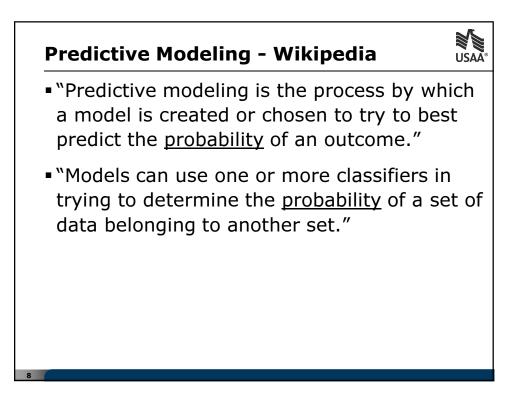
USAA®

- Predictive Modeling
 - Customer relationship management and data mining
- Predictive Analytics
 - actuarial science, financial services, insurance, telecommunications, retail, travel, healthcare, pharmaceuticals

Some Statistical Tool Groupings



- Machine Learning
 - machine perception, computer vision, natural language processing, syntactic pattern recognition, search engines, medical diagnosis, bioinformatics, brain-machine interfaces, cheminformatics, detecting credit card fraud, stock market analysis, classifying DNA sequences, speech and handwriting recognition, object recognition in computer vision, game playing, software engineering, adaptive websites, robot locomotion, structural health monitoring.

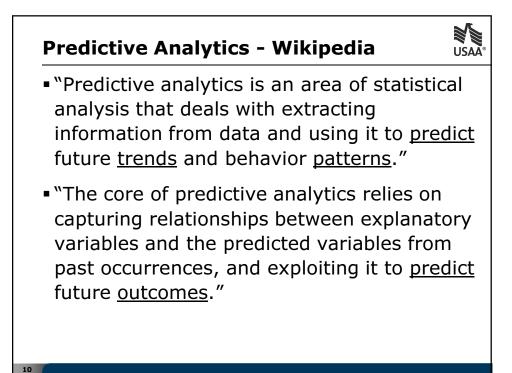


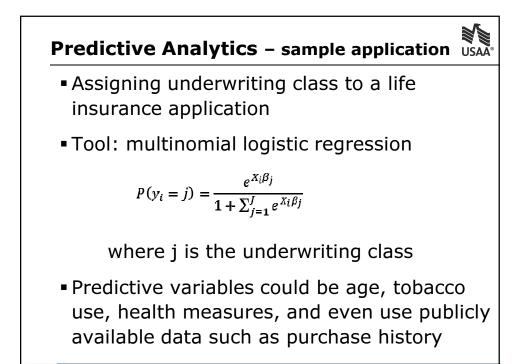
Predictive Modeling - sample application

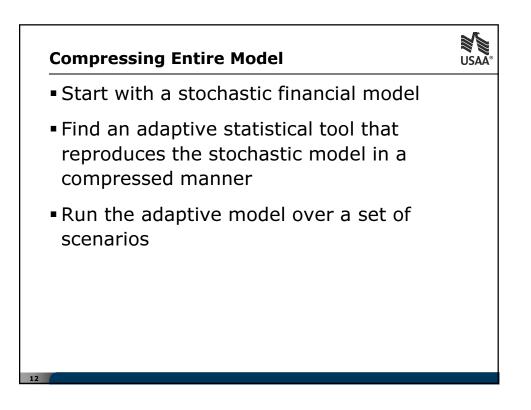
- Probability that a term insurance contract belongs to the group of contracts that will lapse during a given year
 - Tool: logistic regression

$$f(z) = \frac{1}{1 + e^{-z}} \quad z = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + \dots + \beta_k x_k$$

- f(z): probability of lapse from 0 to 1
- Possible dependent variables: age, sex, duration of contract, etc.
- Advantage: provides functional structure to raw data







Neural Network Learning of a Stochastic Financial Planning Model

- Outlined in my paper "Predictive Model Learning of Stochastic Simulations"
- http://www.soa.org/research/researchprojects/life-insurance/research-pred-modlife-insurers.aspx
- The idea: Run a large slow model several times in order to train a small fast model. The small fast model needs to be "adaptive" in order to learn.

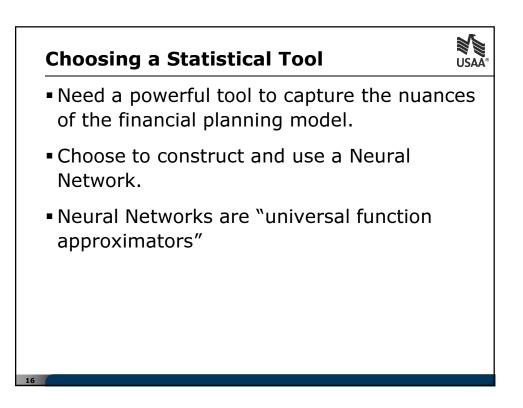
Personal Financial Planning Model

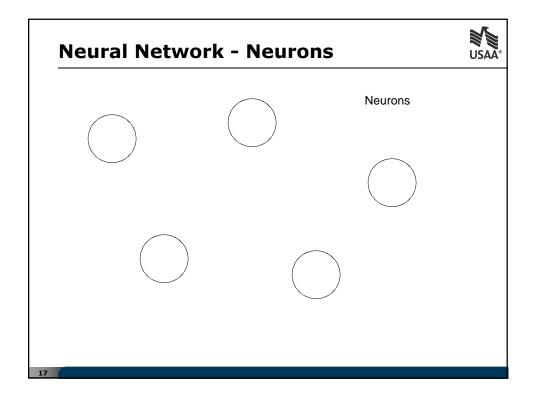


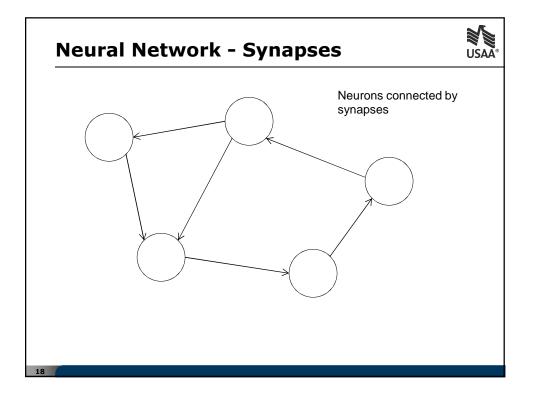
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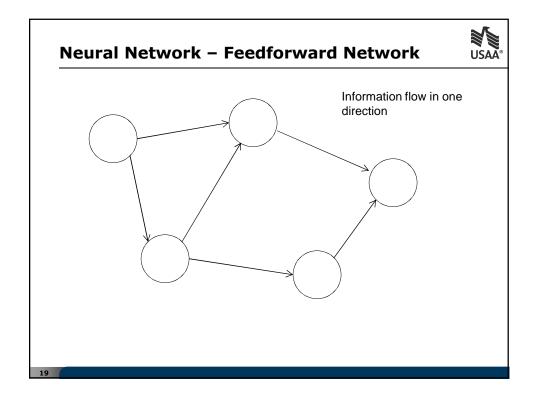
- Built in Microsoft Excel
- Calculates whether or not assets will last to a given age.
- Inputs
 - Starting asset level
 - Annual Income and Expenses, tax rate
 - Interest, Inflation and Equity market returns
 - Allocation between cash, bonds and small and large company equities

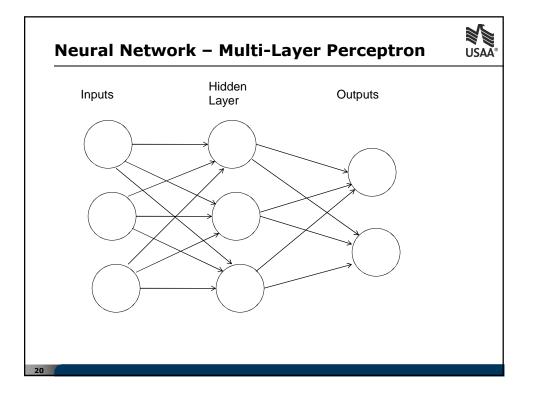


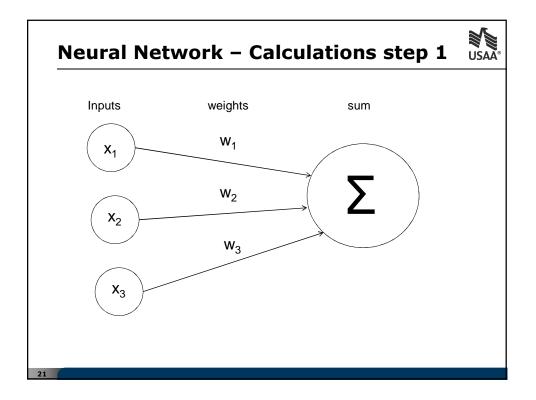


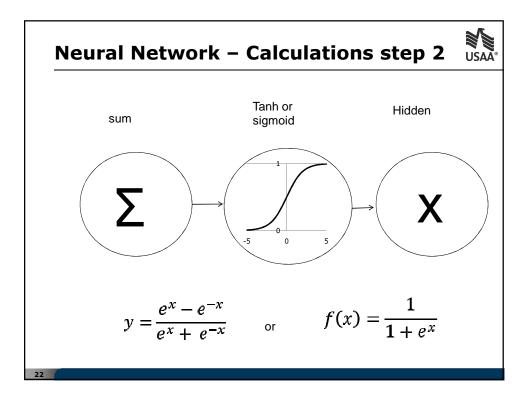


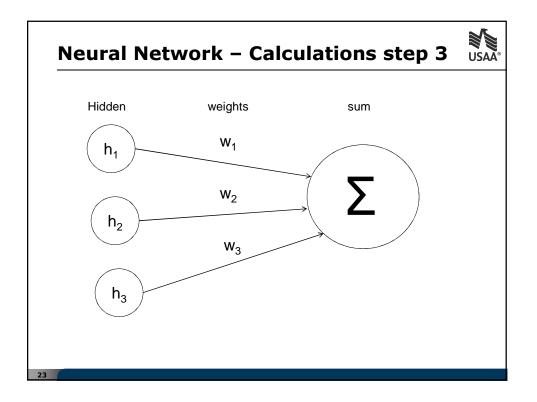


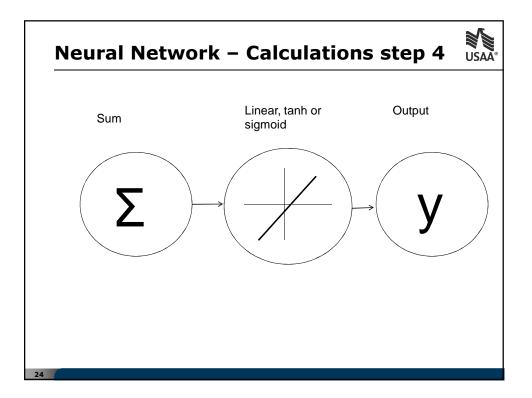


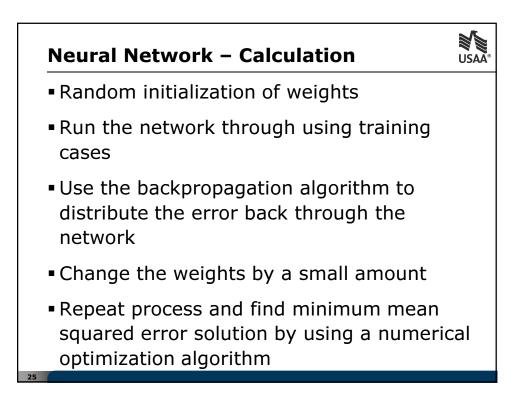


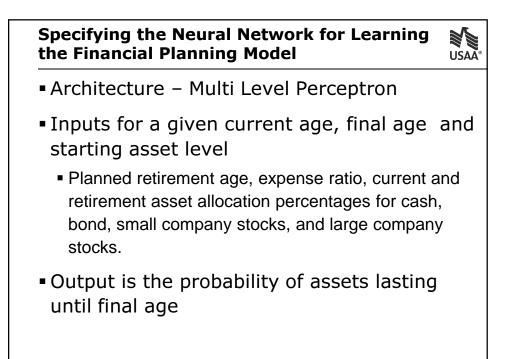


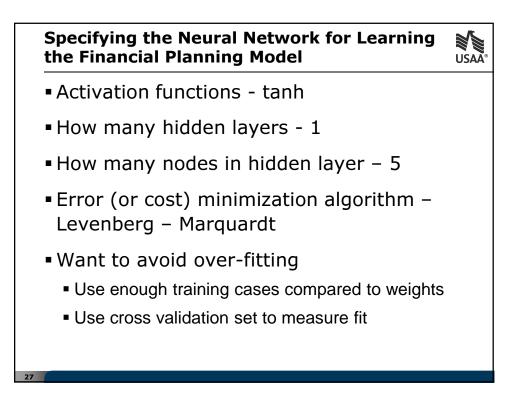


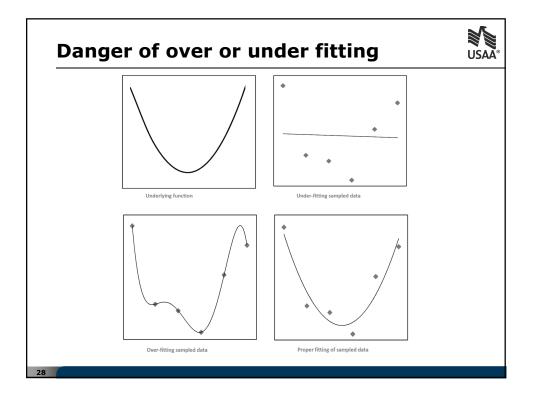


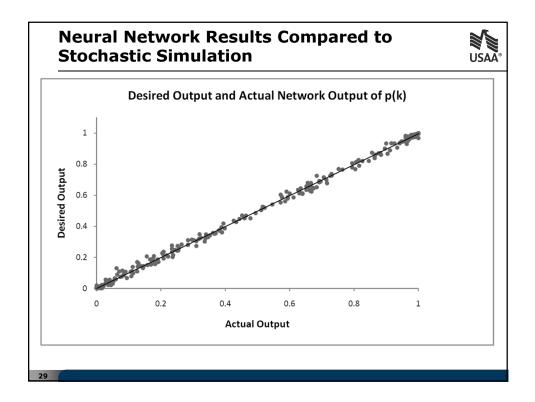


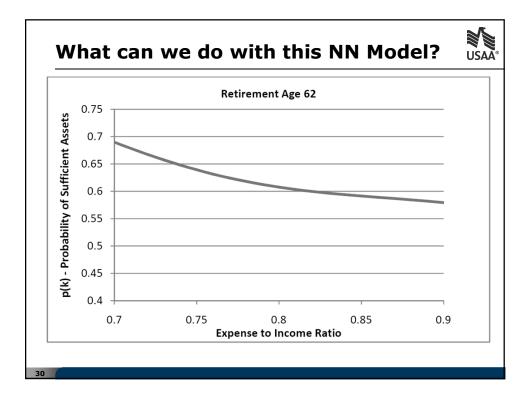




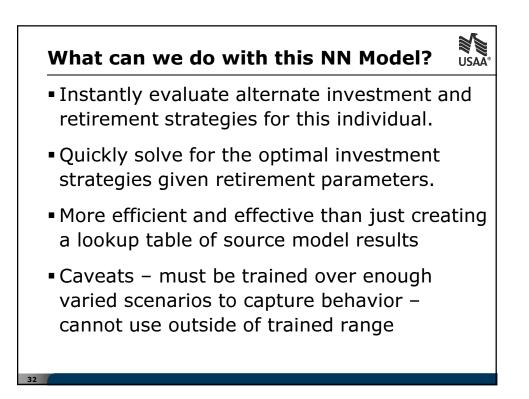








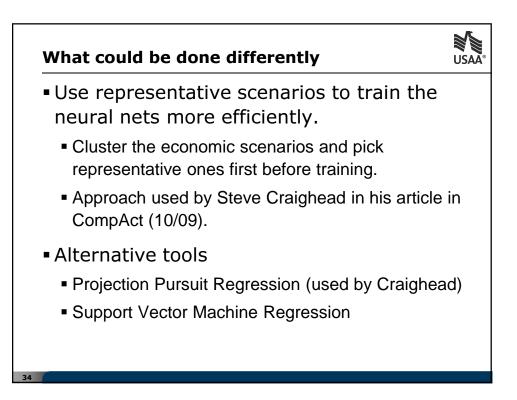
Retirement Expense to Income %	Allocation % pre post Cash 20 ÷ 15 ÷ Bonds 20 ÷ 15 ÷	
	Small Equity $30 \div$ $35 \div$ Large Equity $30 \div$ $35 \div$ 100100	
Current Age: 35 Current Assets: \$250,000 Annual after-tax income: \$105,000	Probability of Sufficient Assets to age 85	1



Corporate Planning NN Model



- Train over a range of product sales mixes and economic scenarios
- Output variables could be Expected Earnings, Capital or Risk Measures
- Allows real-time interactive modeling to occur







- First need to define necessary model outputs for clues
- Replicating Portfolios.
- Unhook liabilities from assets.

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Replicating Portfolios



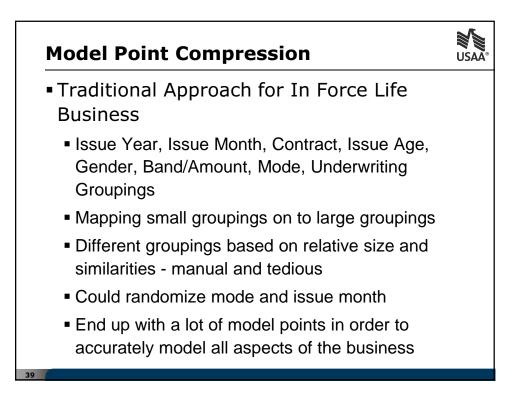
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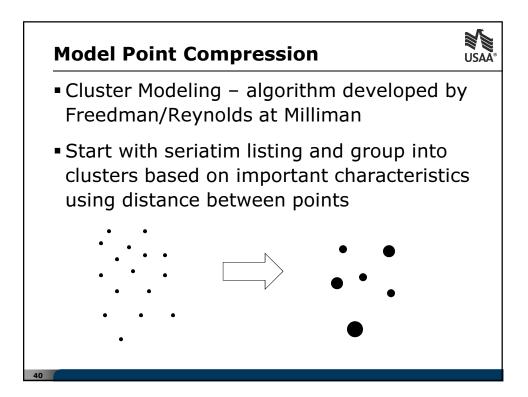
- Example: for a fixed liability cash flow of 5, 5, 105, 5, 105 you could substitute
 - A five year \$100 par bond with a coupon of 5%, and
 - A three year zero coupon bond of 100
- Much more elaborate cash flows can be replicated with various asset combinations
- Advantages arbitrary discount rate not required, term structure of rates reflected
- Disadvantages no explicit impact of taxes, accounting, required capital

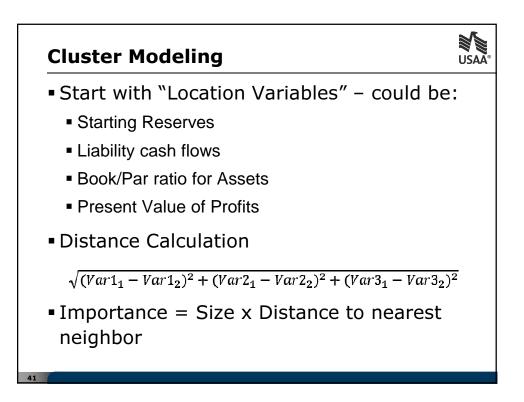
Compressing Inputs

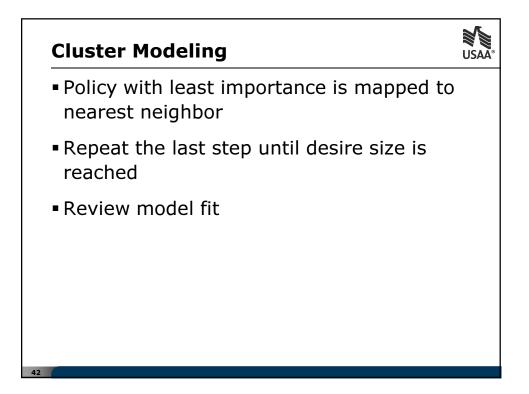
- Model Point Compression
 - Traditional
 - Introducing Randomness
 - Clustering Algorithm
 - Also applies to Assets
- Economic Scenario Compression
 - Sampling
 - Statistical Algorithms











Economic Scenario Compression



- Many methods, many implementations
- Want accuracy in risk measures such as CTE, VaR
- Academy 10,000 Pre-Packaged Scenarios
 - Representative Scenarios using Scenario Picking tool
 - Caveats potential sampling error in CTE calculation

Economic Scenario Compression



Sampling

- Chueh various algorithms using definitions distance of one interest rate scenario from another
- Longley-Cook expanded to equity scenarios
- Christiansen un-weighted representative subset of interest rate scenarios
- Craighead CLARA algorithm
- Quasi Monte Carlo and Variance Reduction methods – many mathematical papers
 - Low Discrepancy Sequences

